### After Filing Your Tax Report

You will desire the im-portant details of your in-restments kept in a perma-nent personal record for fu-ture reference.

Address Dept. "R"

Robert C. Mayer & Co.

Investment Bankers Equitable Bullding New York

### **Chemical National** Bark to Combine With the Citizens

New Institution, With Resources of \$200,000,000, Will Be Largest Commercial Bank in United States

The Chemical National Bank and the Citizens' National Bank yesterday completed plans for merging the two

Pneumatic Tool Shows Smaller

Surplus on Larger Earnings

Although net earnings of the Chicago
Pneumatic Tool Company for 1919 increased \$988,001 over the preceding fear the surplus declined \$79,028 to 199,879. Losses resulting from the sale of the company's motor truck department was the reason for this elump, acting to the annual report issued yeserday to stockholders. This extra loss was placed at \$1,095,271.

Net profits last year, after providing for Federal taxes and depreciation, were \$2,271,214, which compares with 11,283,213 in the preceding year. Net necess of \$564,216 and sinking fund reserves of \$168,000 had been taken care of, balance available for dividends was fally 172 of this amount, leaving a stock, against \$595,833, or \$8,30 a hare, in 1918. Dividends payments aborbed \$419,172 of this amount, leaving \$69,879 balance to be added to the surplus account.

Attendard W. Saunders has resigned as halver. In New York and has been succeeded by Roy H. Passmore, formerly assistant ashier.

### <del>@\$</del>

### Benjamin Franklin says:

"We may give advice, but we cannot give conduct."

## Bringing Capital & Opportunity Together

OUR INDUSTRIAL DEPARTMENT is constantly in touch with capital and opportunity vainly searching for each other.

One of its functions is to bring such capital and opportunity together.

To the legitimate seeker of either investment opportunity or additional capital, the facilities of this department are available.



# Franklin Trust Company

New York & Brooklyn

TO THE PARTY OF TH

## CONSIDER YOUR STAR SALESMAN

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demands of Finance and Business.



N many quarters, due to the increas. ing scarcity of man power, Sales Literature is being called upon actually to make sales, not merely to pave the way for the salesman. For this reason, Printing is being purchased and judged by standards very similar to those that determine the selection

Would you send a salesman forth shabbily attired? When employed as a Fine Art, Printing

offers unending possibilities for dressing each message distinctively. Why not standardize your printing with the assistance of an organization possessing the recipient's viewpoint? The Printing Director of

this Agency never asks the printer "What is your lowest price?", but assures himself that the printer has grasped his idea and can turn out on time an effective job at a reasonable profit.

MORE THAN AN AGENCY SERVICE



ALBERT FRANK & COMPANY ADVERTISING

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ty-Siz Beaver Street

# The Day's Bond Market

Quotations

U. S. Government

Nationalians for merginal a under the name of the consolidated bank will be est bank in the country transations a strictly commercial business. If have total resources of \$200,000, a capital of \$4,500,000, a surplus \$13,500,000, undivided profits of apoximately \$1,000,000 and gross descriptions of the directors of the Chemical Bank in voting to merge with another bank is the first step of this kind taken since it was established in 1824. While other great banks in New York and other cities have voted to combine their resoruces, the bank in which the late Hetty Green was largely interested has maintained a policy of going it alone.

In announcing the merger plan to the employees and officers of the bank in which the clitizens' Nation with the Citizens' Nation wit Foreign Govt. and Municipal Bonds

(Interest To Be Added)

Anglo-French Extern 5s, 1920. 97 Argentine Intern 5s 1915. 72 %

Canada, Dom of, notes, 1921. 97 %

do 5s, 1921. 97 %

do 1926. 92

do 1928. 93 %

do 1928. 93 %

Chinese Gov Hu Kug Ry 5s, 1951 45

Cuba Extern 5s, 1944. 91

do Extern 5s, 1944. 91

do Extern 6s, 1949. 73 %

Dominican Ren 5s, 1958. 78 %

City of Lyons 15-yr 6s, 1934. 89 %

City of Marseilles 15-yr 6s, 1934. 89 %

City of Bordeaux 15-yr 6s, 1934. 89 %

City of Paris 6s, 1921. 90

Jap Gov 4½s string loan, 1925 75 %

do 4½s, 2d series, 1926. 74 %

do 4½s, 2d series, 1926. 57

UK Gt Br & I 5-yr 5½s, 1921. 95 %

do 3-year 5½s, 1922. 91 %

do 10-year 5½s, 1922. 90

do 20-year 5½s, 1937. 88 %

Mex Extern gold 4s of '04, 1954. 21

(Sales)

November 1,000.....96 do 4½s 1965 1,000.....9614 do 414s 1960 2,000..... 9014

Atl C L 1st con 4s 19,000......76 do At C L-L & N 4s 5,000......67% C &

Balt & Ohio 6s

Railway, Other Corporations
Adams Exp 4s
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Am Ag Ch cv 5s
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### Investment Information

All in Speculative Class

Question—I would appreciate it greatly if you would give me your opinion of the investment possibilities of Ohio Cities Gas common, Midvale Steel common, Inspiration Copper.—J. W.

Answer—All the stocks you mention offer speculative investment opportunities, but if you mean that you desire to know what their course in the securities market will be, we cannot be of much help to you. At present Ohio Cities Gas is probably the best earner, although from the very nature of the company's business the stock is apeculative. Stocks such as these usually follow the general market.

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Assets Realization Company

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15.000 79 1/2
10.000 79 1/2
10.000 79 1/2
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1.000 1021/4
4.000 102 1/2
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T. & T. S.

West Maryland 4s
9.000. 52½

West Shore 4s
2.000. 62

West Shore 4s
2.000. 62

What & L. E. con 4s
5.000. 84½

Wilson Co ev 6s
1.000. 80½

Wilson Co ev 6s
1.000. 91½

Foundries to

Pay Stock Dividend

Southwestern P. & R. Company

Question—Would appreciate very, much any
funformation that you can give me regarding the Southwestern Producing and Refining Company of Texas—H. J. D.

Answer — The Southwestern Producing and Refining Company was indoperate oil fields in north central
Texas. Properties are located in the
Ranger, Burkburnett fields, aggregating about 2,000 acres. Company has its
own pipe lines, which extend over an
area of fourteen miles. It owns fifty
tank cars. There is no funded debt.
Capital is \$980,000, par \$5. No financial statement available.

"Foreign Trade Through Foreign Investments"

# The Financial Strength of Great Britain

THERE can be but one result of an investigation of the national wealth, debt, income, exports and imports of each one of the Allies-Great Britain is without doubt strongest financially.

British exchange has suffered less than any of the others and it is reasonable to believe will be the first to approach normal. The Chancellor of the British Exchequer recently announced that the British Government is resolved to avoid all new borrowings and to establish an adequate sinking fund and to stop currency inflation. He also announced that the \$500,000,000 Anglo-French Loan would be paid off at maturity.

It is obvious that in view of these conditions, while British Government Internal Loans do not offer as great speculative possibilities as the internal loans of some of the other nations, the British bonds will supply better investments in addition to offering profits ranging from 29% to 80%.

We have prepared an interesting pamphlet which gives full information regarding each one of the British Government Internal Loans. There is a complete table showing the date of each issue, the amount outstanding, interest rates, maturities, the present approximate yield on bonds delivered here, approximate yield with exchange at normal, approximate profit on redemption if bonds are held until maturity and exchange returns to normal.

Americans who invest in British bonds which are paying a good income have reasonable assurance of substantial profits and have the satisfaction of taking the most logical way of improving exchange rates and in turn the export trade of America with Great Britain.

> For present and future reference our new pamphiet should be in the hands of every banker, manufacturer, exporter and investor. Complimentary copy sent on request for Circular No. T-81.

## A. B. Leach & Co. Inc.

Investment Securities

62 Cedar Street, New York

Philadelphia

Buffale Cleveland

### Commodities

# To Security Owners

THE TRUST DEPARTMENT of this Company offers a L CUSTODY SERVICE to owners of securities which relieves them of all routine care, their holdings being always under their direct control, and subject to their orders. The advantages of this service are:

We guarantee the physical safety of securities deposited with us.

### Availability

The owner, whether at home or absent from the city, may direct the sale, deposit or delivery of his securities upon order, with the same ease with which he handles a checking account.

### Routine Care

We handle all details in connection with the collection, disbursement, or reinvestment of income and principal.

### Information

We endeavor to furnish information as to called bonds; "rights"; extraordinary, increased, reduced, and passed dividends; appointment of receivers, protective and reorganization committees; opportunities to sell bonds to sinking funds; etc.

### Investment Service

We report upon the condition of investments, when requested, giving the suggestions of specialists in investment matters.

Our booklet, "The Care of Securities," which we shall be pleased to send on request, describes the service in detail.

### Guaranty Trust Company of New York 140 Broadway

Capital and Surplus \$50,000,000 Resources over \$800,000,000

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MADISON AVE OFFICE GRAND ST. OFFICE 268 Grand Street

23,000 ... 61 78 do 4s 1925 1,000 ... 7734 do 3143 1,000 ... 76 do 345s 6774 C & Nwn gen 5s 2,000..... 9516 8674 C R I & P gen 4s 8614

73%
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